




The Livos Australia newsletter has now updated and is email based.



Healthy Living
Natural & Safe Surface Treatments

- Impregnates and protects
- Made from renewable raw materials
- Ingredients fully declared
- Easy to rejuvenate
- Free of harmful chemicals
- Stringently tested to European Standards

For our full product range visit: www.livos.com.au
Our Showroom: 6 London Drive, Bayswater 3153 (03) 9762 9181

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Livos Australia October Newsletter 2011

Welcome to spring, and the third edition of our electronic newsletter. With the warmer weather has come lots of people eager to get out and renovate or spruce up their homes. It is a wonderful opportunity to get active again after what seems like quite a long and cold winter, where it was much nicer to hibernate inside. To help we have been busily preparing lots of helpful videos and "hints and tips" sheets for those who are taking the challenges, and rewards of working on your homes yourself. As we often try to share with clients using these unique products is no "harder" than traditional products, there are just a few guidelines that are important to follow in order to get amazing results, that not only look great, but are great for the environment and those who live there.

We are also very excited to be a part of the front cover of the "Green Magazine" this beautiful home has included many of the Livos finishes both inside and out and it a true credit to some very wonderful clients, to find out more have a look in the In the Media section of this newsletter.

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[LIVOS Australia Website: TDS updates, Videos and Hints and Tips Info](#)

The Livos website is constantly being improved and this time is no exception. All our data sheets will be updated before the end of this year, these are aimed specifically for our Australian cliental. Additionally we have begun developing Videos for those who prefer to visually see the products in action. We currently have 3 videos up and running but look forward to bringing you many more in the future. New photos have also

Payment of Invoices

Thank you to all those who pay their invoices on time, it truly is greatly appreciated.

But I could not resist sharing this snippet from a newsletter we received recently.

“So given that the bank and the taxman are not our best friends it is left to those further down the food chain such as you and me to help each other. You collect what is owed to you from your customers as it falls due, you pay us as it falls due and we pay our suppliers as it falls due.

If we call you asking for a belated payment, it’s not because we want to spoil your day and it’s certainly not personal either it is simply one of your brothers standing in the food chain waiting to be fed.”

We truly feel the same way, and if you do ever have any concerns regarding an invoice please do not hesitate to contact us, we are here to help in any way we can.

New app for all consumers: MyShopRights.



This is a free iphone/android phone app for refund warranties and lay-by rights.

Shoppers can now get on-the-spot help negotiating refunds, repairs or replacements, with this Consumer Affairs Victoria's free and easy to use app. Therefore delivering greater protection for consumers and making it easier for traders to comply with their legal requirements - but this also comes with tougher penalties for breaking the law.

MyShopRights gives Victorian consumers on-the-spot

been added to the gallery, this includes the especially popular concrete flooring finishes. With a “how to apply” tip sheet also added to assist those who apply it themselves



HINTS and TIPS

Preparing a deck for rejuvenation

This time of year many are preparing their deck for a fun filled summer, although the Alis is very hardy unfortunately the Australian conditions are quite harsh. However rejuvenation is the best way to protect your deck and with no sanding required it can be completed very easily, quickly and economically getting it back to looking as beautiful as when it was first laid.

Alis is a natural enhancing coating for decks that is a safe alternative with UV protection and is easy to maintain.

Other qualities of ALIS are

- Water repellent, open pored and fast drying
- May be used as an initial treatment or for maintenance.
- Safe for toys, furniture, flower beds, vegetable gardens and

information about their rights with refunds, warranties, defective goods, repairs, replacements and lay-bys.

You can also use the app to store photos of receipts showing proof of purchase, and reminders of when lay-by payments are due or when gift vouchers expire.

Volatile organic compounds (VOC) emissions and Green Building Council of Australia

After extensive correspondence with GBCA we have found that they have not been very accommodating in pursuing further investigations in regard to the distinctive qualities of alternative products. That is, they do not consider it beneficial to widen their scope to differentiate between the types of VOCs. There are exemptions that can be taken though.

Concurrently, we have been working very closely with a builder architect in Hobart and Michael Meyer who is a building biologist of many years, as well as collaborating closely with Livos in Germany. We believe a solution has been found that will keep GBCA happy in terms of meeting their requirements.

We have formal documentation to confirm that “Isoaliphate” (the safest solvent used in the Pharmaceutical and Health Industries) is the ingredient to generate the most VOC's in the LIVOS products. Independent laboratory testing has taken place and measured the VOC levels 1 hour, 3 days and 28 days after application of the product, it details with clear results showing 95 % of VOC precipitate within the first hour of application. While on days 3 and 28 no VOC levels were detected **at all**. This clearly confirms once the coating is dry no off gassing occurs (please note dry does not mean cured). In comparison, synthetic

sandboxes.

- Easy to maintain and rejuvenate
- Does not peel, crack or blister
- Range of stains to suit your timber and style
- All ingredients 100% fully declared
- No harmful fumes or chemicals



The best tip when it comes to rejuvenation is if your timber has begun to look dry or greyed off, it is important if you would like to bring the beautiful grain back, remove this grey before you begin the rejuvenation of the deck with the ALIS decking oil. The best way to begin it is to wet the deck down (this opens the pores) then using a small amount of GLOROUS in water and a broom, brush the floor down. Then rinse with plain water. As you can see in the photo the section to the right has been allowed to grey off, the middle has been cleaned with the GLOUROS and the left side has been allowed to

paints can continue to off gas semi VOC's depending on the solvents used and their boiling points.

It is important to note:

The VOC's listed have been calculated on the European definition which Australia has also adopted – basically all solvents with boiling points below 250 deg C are considered VOC's. When consulting the manufacturer MSDS be aware that a different calculation method for the VOC may have been made – for example the USA method is to calculate VOC on the basis of VOC % after water has been removed from the formulation – unlike in Europe and Australia, in the USA some very volatile solvents are considered VOC exempt if they do not cause photo chemical smog. ([From Australian Timber Flooring Assoc \(ATFA\)](#))

Fungal stain in timber

Sap stain or blue stain is caused by fungal growth in wood. Although commonly associated with softwood timber it can also be found in hardwoods. Good environmental controls can greatly reduce or even eliminate the threat of fungal growth. Measures such as adequate ventilation between timber stacks rather than block stacking, stacking on gravel or hard surface rather than on a mud surface are such measures.

Whilst most cannot go to sawmills to see how timber is stored, it may pay to ask.

Testimonial from Sydney.

As noted in our previous newsletter Robert visited Sydney for a rejuvenation job as well as an opportunity to showcase this process to other floor sanders. This

dry completely and then had a single coat of oil applied with a lambs wool. If you do not remove the grey the deck can still be rejuvenated however the grain will be much more difficult to see, the timber will also absorb more product and as Alis is tinted to allow for uv protection the timber will take on more of that tint colouring. Then you can sit back and enjoy your deck looking Fab again!



IN THE MEDIA

On our website

New articles on Livos Website

www.livos.com.au

1."Greener Paints' From Sanctuary magazine.

[Click here to see article](#)

2.New report on Livos Australia written by the Switch Report
The Switch Report is a showcase of Australian businesses that are making a real contribution to The Switch to a more sustainable economy.

was the response.

“Our floors look magnificent !!!!!We are thrilled with the result. Thank you soooooo much for doing this it is such a difference and really shows off the Livos product.”

Also due to our extremely heavy workload, which has started much earlier than the usual xmas rush, we are very excited to announce that Michael S, from EcoFloor Sanding in Sydney has been able to reschedule his busy workload and is joining us in Melbourne to assist Anro Floorcare through this busy time.


Sustainable House day.

It has been so wonderful to hear that many of the open homes throughout Australia had such a successful day. We are especially fortunate as a number of the homes in and around Melbourne had used the Livos products applied in one way or other which has resulted in increased awareness and interest at our showroom. What a great way to feature sustainable products being used in the homes of our neighbours who are so eager to share these unique products that they so kindly open their homes to the public.

Did you know Livos is on Facebook and Twitter

If you like to be informed on any new information

follow us on facebook 

and twitter  for snippets as they come to hand.

Our aim is to quickly become the go-to place for businesses and individuals seeking more sustainable solutions to the way they work and live.

[Click here to see article](#)

3.New Article “Color Me Green” from Wellbeing Natural Home Article with Angela Petruzzi from Livos making a mention.

[Click here to see article](#)

Other Media

1.Gaiitac Newsletter on the 5th of October featured the Livos Products with a number of photos.

[Click here to see article](#)

Gaiitac is a global sourcing website created by the profession itself to help interior designers & architects around the world. We hope that more green technologies can be developed to make the world sustainable.

2.Choice magazine:

September 2011 “Pick a Paint” tested a range of acrylic paints (page 67).

3.Green Magazine: In a valued position on the front cover of Green Magazine issue 21 is ply treated using KUNOS white, the featured house article is on page 34 “Alley Cats” also has ALIS on external cladding and concrete with KUNOS.

Kind Regards and best wishes from the Livos team.

“If we had no winter, the spring would not be so pleasant: if we did not sometimes taste of adversity, prosperity would not be so welcome.”

Anne Bradstreet

P.S. if you know anyone else that may benefit from the information that will be shared during the week, please feel free to pass this email on to them.



POINT OF INTEREST

Did you know?

No odour Low or No VOC does not necessarily mean it is the healthiest option especially for those that are chemically sensitive. Those “minimal” amounts can still cause health issues. The best way to make an informed decision is to know ALL the ingredients.



EXPOS

A date for your diaries 6/11/11 at Daylesford Town Hall their Building and Renovating expo. Livos will be there with a range of products so that you can see, smell and feel our unique natural products.



DIY workshops – Ways to create a Healthy Sustainable Home.

Due to the popular demand of our trade nights we are in collaboration with other professionals in the field and are holding an information evening especially for the DIYers who

are interested in creating a healthy sustainable home. This workshop will enable direct contact with professionals such as architects, interior designer, double glaze window manufacture plus others. Suitable for those in the process of planning, building or renovating now or in the future. See website www.livos.com.au for more details. Although the date is yet to be confirmed places are limited, so please register your interest early by replying to this email or through our website.

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